# Handcrafted wood products

# CONTENTS

【Update information】	
Mar. 2022	published 7 manufacturers and the products
Jun. 2022	added 2 manufacturers and the products
Oct. 2022	added 1 manufacturer and the products
Oct. 2022	added 3 products (Nagai Kaguten)
Jun. 2024	added 27 products and updated various information (Kibori brooch)
Jun. 2024	updated various information(YOZAN CO., LTD)
Jun. 2024	updated various information(TSURUYA SHOTEN INC.)
Jun. 2024	updated various information(Yamagata Koubou Co.,Ltd)
Jun. 2024	removed 1 product and updated various information (Katomokko)

# Corporate profile







**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) kibori ブローチ COMPANY NAME Kibori brooch

YEAR OF ESTABLISHMENT

**COMPANY ADDRESS** 

TYPE OF INDUSTRY Manufacturing of wood carving arts

MAIN PRODUCT Wood carving arts

POST CODE 9902453

(Butsudan Otsuki) 2-28 2-chome Wakamiya Yamagata Yamagata

Japan

REPRESENTATIVE Kazue ASHINO

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MAIN SELLING CHANNELS tuad store、0035gather

AVAILABLE LANGUAGE Japanese

#### **♦**EPISODE OF FAUNDATION FOUNDER'S THOUGHT

After studying at Tohoku University of Art and Design and pursuing other careers, Kazue Ashino joined Otsuki, a maker of butsudan (household Buddhist altars), one of the traditional crafts for which Yamagata is known. She began producing wood sculpture in styles traditional to Yamagata butsudan for the firm in March 2008 after receiving the go-ahead by the company president.

Her Kibori range of brooches were first made in 2015, when her company entered the Yamagata Excellent Design competition with works Ashino produced in partnership with a member of Yamagata Mirai no Takumi-kai, a group of younger artisans working to preserve Yamagata City's traditional crafts. Although the entry did not win a prize, her company was designated as an incentive company and offered a place in a product development and marketing course run by Yamagata Research Institute of Technology in 2016, which led to the brooches being developed as products. The brooches were publicly unveiled in November 2016 at the IFFT Interior Lifestyle Living exhibit held at Tokyo Big Sight. They were selected for the Yamagata Excellent Design Award in 2017, and received a commendation at the 2018 Wood Design Award. Her new series, Kissho, is the outcome of further training at the Yamagata Research Institute of Technology. It was unveiled at the 2018 IFFT Interior Lifestyle Living exhibition.

# ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

As a Yamagata butsudan sculptor, Ashino's work centers on producing sculptures for Yamagata butsudan, as well as re-varnishing, repairing, and cleaning butsudan. While butsudan sculptures are produced for butsudan manufacturers, producing the Kibori brooches has given her the chance to communicate directly with private customers. She looks forward to using such interactions to promote Yamagata butsudan and raise its status as a nationally-designated traditional craft, a fact that is not yet widely known even in Yamagata. Participated in the "Craftsman-Student Exchange Program" organized by Product Design Department of Tohoku University of Art & Design and the Yamagata city's traditional craftsmen Yamagata City, and presented new works such as the Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection.





PRODUCT NAME kibori brooch kumo 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY6,600 (excluding tax)

Cloud motifs commonly appear in ranma and many other butsudan parts, and are often combined with other motifs such as the dragon, phoenix, and crane. Kumo 1 is very time-consuming to produce. Each Kibori brooch is made from 8 mm-thick linden wood. After drawing and cutting out the design with a fretsaw, the piece is hand-sculpted using only knives, and without using sandpaper. The sculpted brooch is then surface-finished with urethane resin to strengthen the wood and protect it against dirt. The brooch pin is attached with epoxy adhesive and then screwed on.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kumo 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY6,600 (excluding tax)

Kumo 2 represents a large drifting cloud. Linden wood is widely used to produce Yamagata butsudan sculpture. The wood is pale when newly sculpted, and lightweight. Brooches made from this wood look good pinned to knitwear and other soft, lightweight fabrics.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kumo 3

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Kumo 3 represents a gyoku-un, a type of cloud.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kumo 4

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Kumo 4 represents a gyoku-un, a type of cloud.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kumo 5

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Kumo 5 represents a drifting cloud.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tori 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

This piece represents a bush warbler bird, often combined with plum blossoms in traditional Japanese iconography.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tori 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Tori 2 represents a plover bird, often combined with wave motifs in traditional Japanese iconography.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tori 3

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Tori 3 represents a plover bird.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tori 4

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Tori 4 represents a plover bird.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tori 5

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Tori 5 represents a plover bird in flight. They are often combined with wave motifs in traditional Japanese iconography.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" ume 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,600 (excluding tax)

Ume 1 represents a plum blossom motif, often combined with bush warbler birds in traditional Japanese iconography.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" ume 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,600 (excluding tax)

Ume 2 represents a traditional plum blossom motif known as nejiri-ume.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" take 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,600 (excluding tax)

Take 1 represents bamboo grass, often combined with sparrows in traditional Japanese iconography.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" take 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,600 (excluding tax)

Take 2 represents bamboo grass. Bamboo, pine, and plum make up a popular combination believed to bring good luck.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" matsu 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Matsu 1 represents pine needles.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" matsu 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Matsu 2 represents pine seeds and pine needles.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" usagi 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Usagi 1 represents rabbit and wave motifs. The Kissho series focuses on cute, lucky designs.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" usagi 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Usagi 2 represents a rabbit.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" nami 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan
SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Nami 1 can be combined with rabbit designs and with plover bird and wave designs.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" nami 2

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Nami 2 represents waves. The openwork design involves three openings made by using a fretsaw.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch "kissho" sakura 1

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Sakura 1 represents a double-layer cherry blossom.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch warabi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Yamagata's Four Seasons Collection

In spring, bracken



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch ayu

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Yamagata's Four Seasons Collection

In summer, sweetfish



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kinoko

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Yamagata's Four Seasons Collection

In autumn, mushroom



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch kurumi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Yamagata's Four Seasons Collection

In winter, walnut



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch cat

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Cat represents a cat's back view.



BRAND NAME kibori brooch
PRODUCT NAME kibori brooch tidori

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Tidori represents a plover.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch namitidori

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

#### **Family Crest Collection**

It represents a plover and waves.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch hanagasakaeru

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY6,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"





**BRAND NAME** 

PRODUCT NAME kibori brooch hanagasasaru

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

kibori brooch

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan
SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY6,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"

The designs are based on the famous products of Yamagata Prefecture, combined with Choju-giga. A frog and a monkey dancing the Hanagasa Odori. Rabbits, monkeys, and frogs holding local specialties such as cherries, tama-konnyaku, dadachamame, and rafuransu. Please enjoy their cute appearance.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch sakurambokatsugiusagi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"





PRODUCT NAME kibori brooch sakurambousagi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"

The designs are based on the famous products of Yamagata Prefecture, combined with Choju-giga. A frog and a monkey dancing the Hanagasa Odori. Rabbits, monkeys, and frogs holding local specialties such as cherries, tama-konnyaku, dadachamame, and rafuransu. Please enjoy their cute appearance.



PRODUCT NAME kibori brooch tamakonusagi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"







BRAND NAME kibori brooch

PRODUCT NAME kibori brooch tamakonnoriusagi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"

The designs are based on the famous products of Yamagata Prefecture, combined with Choju-giga. A frog and a monkey dancing the Hanagasa Odori. Rabbits, monkeys, and frogs holding local specialties such as cherries, tama-konnyaku, dadachamame, and rafuransu. Please enjoy their cute appearance.

BRAND NAME kibori brooch

PRODUCT NAME kibori brooch dadachamameusagi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"





PRODUCT NAME kibori brooch rafuransusaru

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"

The designs are based on the famous products of Yamagata Prefecture, combined with Choju-giga. A frog and a monkey dancing the Hanagasa Odori. Rabbits, monkeys, and frogs holding local specialties such as cherries, tama-konnyaku, dadachamame, and rafuransu. Please enjoy their cute appearance.



PRODUCT NAME kibori brooch sakurambokaeru

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"







PRODUCT NAME kibori brooch tamakonsaru

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan
SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY5,600 (excluding tax)

Yamagata Choju-giga Collection

Yamagata Choju-giga (Scrolls of Frolicking Animals) Collection was created by collaborating with the Product Design Department of Tohoku University of Art & Design in the "Craftsman-Student Exchange Program 2021"

The designs are based on the famous products of Yamagata Prefecture, combined with Choju-giga. A frog and a monkey dancing the Hanagasa Odori. Rabbits, monkeys, and frogs holding local specialties such as cherries, tama-konnyaku, dadachamame, and rafuransu. Please enjoy their cute appearance.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch hiroshigefukuro

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Ukiyo-e Collection

It was inspired by Utagawa Hiroshige's artwork.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch sennarihisago

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

**Family Crest Collection** 

It represents a cluster of calabashes.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch seigaiha

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Pattern Collection

It represents the waves in blue ocean.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch uesugikiri

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

Family Crest Collection Uesugi Paulownia Crest



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch umebachi

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

**Family Crest Collection** 

Umebachi represents the plum blossom.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch juroku-yo-urakiku

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

**Family Crest Collection** 

Juroku-yo-urakiku represents the chrysanthemum with sixteen

petals facing down.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch mitsukashiwa

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY4,600 (excluding tax)

**Family Crest Collection** 

Mitsukashiwa represents three oak leaves.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch usagi3

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan
SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Usagi 3 represents a rabbit's back view.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch usagi4

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Usagi 4 represents a rabbit's silhouette.



BRAND NAME kibori brooch

PRODUCT NAME kibori brooch usagi5

GENERIC NAME Brooch

MATERIALS Shinanoki (Japanese Linden), Urethane,

Pin, Screws, Epoxy Adhesives

PERSON IN CHARGE Kazue ASHINO

PRODUCTION AREA Yamagata Yamagata Japan SIZE Gift box(82×56×27mm)

WEIGHT abt.3g

DOMESTIC RETAIL PRICE JPY3,000 (excluding tax)

Usagi 5 represents a rabbit.

# Corporate profile







**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 伊藤建具製作所

COMPANY NAME Ito Fitting Manufacturing

YEAR OF ESTABLISHMENT 1945

TYPE OF INDUSTRY Furniture

MAIN PRODUCT Wooden Furniture, KUMIKO works,

KUMIKO furniture

POST CODE 990-0813

COMPANY ADDRESS 8-18 1-chome Hinoki-chou Yamagata Yamagata Japan

REPRESENTATIVE Noboru Ito

 TEL
 +81-(0)23-681-1684

 FAX
 +81-(0)23-681-1684

 URL
 kumiko-furniture.jp

 E-commerce Website
 kumikoshop.base.shop

MAIN SELLING CHANNELS

SALES PERFORMANCE OF DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE

Japanese

Local construction shop, Consumer

# ♦ EPISODE OF FAUNDATION FOUNDER'S THOUGHT

After the passing of the founder, I succeeded his name. To cope with various changes in the architecture industry that have taken place over the past 75 years, I have presented products to the National Joinery Exhibition since 2003, where I won top prizes for four consecutive years. Prompted by this feat, I registered the trademark "Kumikokagu (kumiko furniture)." The first class architect office established 15 years ago has contributed significantly to my furniture making in terms of design and securing structural strength.

# ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

The development and launch of a new product is the pleasure that I share with my customers, and I consider it as the essence of monozukuri based on traditional Japanese culture, a source of comfort, and the succession of traditional techniques. In the current world where online shopping and social network services are rife, it is my earnest wish to become connected with people in Japan and around the world to become a business that promotes friendship, economic growth, peaceful society and cultural communication. In 2019, I exhibited "Mona Risa" in the Japan Wood Design Exhibition and won a prize. In 2020, my product received a Good Skill mark (as products that promote wooden joinery craft) from the Central Skills Promotion Center, which is awarded to those with skills that contribute to the development of vocational ability in Japan. I am committed to making kumiko joineries and living ware of exceptional quality.





PRODUCT NAME Manbo
GENERIC NAME Table

MATERIALS Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W1500×D700×H580mm

WEIGHT 3.5kg

DOMESTIC RETAIL PRICE JPY78,000 (excluding tax)

A table from the kumikokagu series designed together with "Smile" using curved wood frames. The legs, composed of two curved wood frames that cross at two points, are a unique and innovative feature of this Manbo table. This piece featuring a shape that suggests a sense of bounciness provides a perfect space for relaxation. Lightweight and easy to move, it is a popular product among women. Suitable for hotels, inns, shops and at home.



BRAND NAME KUMIKO furniture

PRODUCT NAME

GENERIC NAME

MATERIALS

PERSON IN CHARGE

Little sweet

Seat chair

Beech wood

Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W410×D570×H415mm

WEIGHT 3.5kg

DOMESTIC RETAIL PRICE JPY69,000 (excluding tax)

A zaisu (legless chair) from the kumikokagu series suitable for both western- and Japanese-style rooms. A kumiko craftwork is applied to the backrest of the chair. The curved kumiko technically requires an extremely sophisticated skill-set. After painstaking work, I managed to make a sturdy backrest that fits snugly. An excellent piece that incorporates kumiko craftwork.



BRAND NAME KUMIKO furniture

PRODUCT NAME What's do
GENERIC NAME Chair
MATERIALS Beech wood
PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan
SIZE W1350×D680×H950mm

WEIGHT 9.5kg

DOMESTIC RETAIL PRICE JPY114,000 (excluding tax)

A bench using curved laminated wood frames crossed in an X shape on the side, while supporting the backrest of the chair at the same time. An ambitious work employing variation of the existing design. Coloring and cushions are available by order. A popular three-seater bench.





PRODUCT NAME Sleeping
GENERIC NAME Chair

MATERIALS Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W540×D520×H430mm

WEIGHT 5.5kg

DOMESTIC RETAIL PRICE JPY75,000 (excluding tax)

A zaisu (legless chair) made of Japanese cypress from the kumikokagu series suitable for both western- and Japanese-style rooms. Kumiko craftwork is applied to the backrest and armrest of the chair. The aroma of the wood and the striking beauty of the honnejigumi craftwork create a soothing atmosphere.



BRAND NAME KUMIKO furniture
PRODUCT NAME Yellow Submarine

GENERIC NAME Chair

MATERIALS Beech wood
PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W520×D640×H910mm

WEIGHT 8kg

DOMESTIC RETAIL PRICE JPY85,000 (excluding tax)

A foldable rocking chair that incorporates kumiko craftwork. Stimulates playfulness in adults. Reminiscent of a director's chair, you can enjoy a sense of creativity while sitting on it. The sturdiness and beauty of kumiko craftwork and the playfulness of a rocking chair are miraculously entwined with the functionality of the masterpiece "Morgens Koch foldable chair." It is our studio's original piece I proudly present!



BRAND NAME KUMIKO furniture

PRODUCT NAME Hey Jude
GENERIC NAME Chair

MATERIALS Beech wood
PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W640×D620×H760mm

WEIGHT 10.5kg

DOMESTIC RETAIL PRICE JPY145,000 (excluding tax)

A sister product in the "Symbol" series of kumikokagu. A tatami mat was added to the seat of the original design to give it more of a Japanese touch. The piece fits naturally into the lifestyle in this ageing society, where people are increasingly opting for chairs rather than sitting on the floor to cope with leg weakness. A sister product of the piece that won a Japan Wood Design Award in 2019, in which you can immerse yourself in the exceptional craftsmanship of traditional Japanese kumiko craftwork.



**BRAND NAME** KUMIKO furniture PRODUCT NAME **Eleanor Rigby** 

**GENERIC NAME Table** 

**MATERIALS** Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SI7F W640×D620×H760×SH380mm

WEIGHT 7.5kg

DOMESTIC RETAIL PRICE JPY68,000 (excluding tax)

A foldable table to go with the Yellow Submarine chair.



**KUMIKO** furniture **BRAND NAME** PRODUCT NAME Norwegian Wood

Chair **GENERIC NAME** Beech wood **MATERIALS** Noboru Ito PERSON IN CHARGE

PRODUCTION AREA Yamagata Yamagata Japan W640×D850×H760mm SI7F

8.5kg WEIGHT

JPY99,000 (excluding tax) DOMESTIC RETAIL PRICE

A renewed model produced to commemorate the 10th anniversary of the birth of kumikokagu. While maintaining the original structure passed down from the founder, I succeeded in reducing the weight to 60%. At the same time, the delicate feature of the kumiko craftwork is enhanced by boldly downsizing each frame, which previously measured 20 mm x 30 mm, to 9 mm x 20 mm, with proven sturdiness. I have thus succeeded in creating a kumiko pattern with dimensions close to those of artistic kumiko joineries that generally measure 2 mm x 10 mm. Suitable for hotels, Japanese-style inns, stores, and at home.



KUMIKO furniture **BRAND NAME** All My Loving PRODUCT NAME **Table** 

**MATERIALS** Beech wood Noboru Ito PERSON IN CHARGE

Yamagata Yamagata Japan PRODUCTION AREA W640×D850×H760mm SI7F

10kg WEIGHT

JPY99,000 (excluding tax) DOMESTIC RETAIL PRICE

A renewed model produced to commemorate the 10th anniversary of the birth of kumikokagu. A table to go with the Norwegian Wood chair. While maintaining the original structure passed down from the founder, I succeeded in reducing the weight to 60%. At the same time, the delicate feature of the kumiko craftwork is enhanced by boldly downsizing each frame, which previously measured 20 mm x 30 mm, to 9 mm x 20 mm, with proven sturdiness. I have thus succeeded in creating a kumiko pattern with dimensions close to those of artistic kumiko joineries that generally measure 2 mm x 10 mm. Suitable for hotels, Japanese-style inns, stores, and at home.

GENERIC NAME





MATERIALS Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan

SIZE W640×D620×H760×SH380mm

WEIGHT 7.5kg

DOMESTIC RETAIL PRICE JPY87,000 (excluding tax)

A renewed model produced to commemorate the 10th anniversary of the birth of kumikokagu. While maintaining the original structure passed down from the founder, I succeeded in reducing the weight to 60%. At the same time, the delicate feature of the kumiko craftwork is enhanced by boldly downsizing each frame, which previously measured 20 mm x 30 mm, to 9 mm x 20 mm, with proven sturdiness. I have thus succeeded in creating a kumiko pattern with dimensions close to those of artistic kumiko joineries that generally measure 2 mm x 10 mm. Suitable for hotels, Japanese-style inns, stores, and at home.



BRAND NAME KUMIKO furniture

PRODUCT NAME Blackbird

GENERIC NAME Table

MATERIALS Beech wood

PRODUCTION AREA Yamagata Yamagata Japan
SI7F W640×D850×H760mm

Noboru Ito

WEIGHT 7.5kg

PERSON IN CHARGE

DOMESTIC RETAIL PRICE JPY87,000 (excluding tax)

A renewed model produced to commemorate the 10th anniversary of the birth of kumikokagu. A table to go with the love me do chair. While maintaining the original structure passed down from the founder, I succeeded in reducing the weight to 60%. At the same time, the delicate feature of the kumiko craftwork is enhanced by boldly downsizing each frame, which previously measured 20 mm x 30 mm, to 9 mm x 20 mm, with proven sturdiness. I have thus succeeded in creating a kumiko pattern with dimensions close to those of artistic kumiko joineries that generally measure 2 mm x 10 mm. Suitable for hotels, Japanese-style inns, stores, and at home.



BRAND NAME KUMIKO furniture

PRODUCT NAME

GENERIC NAME

MATERIALS

PERSON IN CHARGE

Let It Be

Chair

Beech wood

Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan
SIZE W500×D580×H800×SH400mm

WEIGHT 9.5kg

DOMESTIC RETAIL PRICE JPY126,000 (excluding tax)

An ergonomically designed masterpiece chair produced commemorating the 10th anniversary of the birth of kumikokagu. A kumiko craftwork is applied at the backrest of the chair incorporating the components of zaisu (legless chair), which can be used both in western- and Japanese-style rooms. This curved kumiko requires an extremely sophisticated skill-set. After painstaking work, I managed to make a sturdy backrest that fits snugly. An excellent piece that incorporates kumiko craftwork.





PRODUCT NAME Blue Moon
GENERIC NAME Chair

MATERIALS Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan
SIZE W500×D580×H800×SH430mm

WEIGHT 9.5kg

DOMESTIC RETAIL PRICE JPY88,000 (excluding tax)

A foldable rocking chair that stimulates playfulness in adults. A variation of the rocking chair rearranged for women by using a cloth that creates a warm atmosphere. Lightweight and easy to carry, it is cherished as a chair for personal use. It stands alone when folded, which demonstrates the stability of the chair. This is one reason the piece continues to enjoy customer trust. You can enjoy a sense of creativity in this chair. Suitable for hotels, Japanese-style inns, stores, and at home.



BRAND NAME KUMIKO furniture

PRODUCT NAME Imagine (Miniature version)

GENERIC NAME Miniature object
MATERIALS Beech wood
PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W165×D150×H185mm

WEIGHT 230g

DOMESTIC RETAIL PRICE 3 pieces JPY50,000 (excluding tax)

A miniature version (scaled down to 25%) of "Symbol" from the kumikokagu series. A special set of three pieces (black, red and cloth) that look exactly like the real ones. The traditional hishigumi (diamond) structure is arranged by the mastery technique using solid beech wood. A popular product at souvenir shops in hotels and inns. Immerse yourself in the exceptional craftmanship of traditional Japanese kumiko craftwork in this beautiful ornament. A miniature version of the piece that won the Japan Wood Design Award 2019.



BRAND NAME

PRODUCT NAME

GENERIC NAME

MATERIALS

Candle lighting

Candle lighting

Beech wood

PERSON IN CHARGE

Noboru Ito

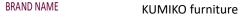
PRODUCTION AREA Yamagata Yamagata Japan
SIZE W125×D125×H242mm

WEIGHT 624g

DOMESTIC RETAIL PRICE JPY20,700 (excluding tax)

Candle Lighting incorporates the traditional Japanese motifs of auspicious omen made of cypress wood. A hemp leaf, which is the symbol of stability and wards off of evil and disasters, is presented. The top lid can be taken off to be used as a wall decoration or as a coaster for sophisticated Edo cut glass. A touch-sensitive switch and dimmer control with a remote controller allow you to enjoy 16 colors in four different patterns. It received the Good Skill mark from the Central Skills Promotion Center, which is awarded to those with skills that contribute to the development of vocational ability in Japan.





PRODUCT NAME Zao KUMIKO symbol emblem
GENERIC NAME Symbol emblem (Coaster)

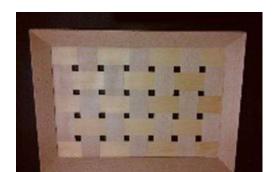
MATERIALS Beech wood PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan SIZE W103×D103×H15mm

WEIGHT 375g

DOMESTIC RETAIL PRICE 5 pieces JPY30,000 (excluding tax)

An excellent piece incorporating kumiko craftworks which won a prize at the National Joinery Exhibition. You can enjoy the beauty of kumiko joineries made by a craftsman certified with Good Design in this rare ornament, which uses more than 10 types of precious and huge/old wood (Akita cedar, Jindai cedar, Jindai zelkova, cypress, and cherry tree among others). Winning a prize at Japan Wood Design 2019 highlighted the importance of making beautiful living ware, and was welcome news for those who love kumikokagu.



BRAND NAME KUMIKO furniture

PRODUCT NAME Kumiko Tray

GENERIC NAME Tray

MATERIALS Beech wood
PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan
SIZE W267×D358×H21mm

WEIGHT 375g

DOMESTIC RETAIL PRICE JPY22,500 (excluding tax)

It is fair to say that among kumiko techniques, this honnejigumi (fixed like a woven basket), featuring no unevenness, is the most difficult and thus the most valuable skill of all. Since ancient times, the auspicious omen patterns (kissho-monyo) have symbolized a prayer for happiness. The checkerboard pattern is incorporated in this tray using cypress (confer) and beech (broad leaf tree) with a beautiful and sturdy finish. I proudly recommend this piece to connoisseurs who are looking for more than an off-the-shelf product. This will serve as a decoration on the wall or as a tray to serve sophisticated Edo cut glasses or champaign glasses to add a bit of sparkle when entertaining guests.

BRAND NAME Good Skill Marks ZAO
PRODUCT NAME KUMIKO work [ZAO]

GENERIC NAME KUMIKO work

MATERIALS Cedar, Jindai cedar, Jindai zelkova etc.

PERSON IN CHARGE Noboru Ito

PRODUCTION AREA Yamagata Yamagata Japan
SIZE W12,000×D33×H20,000mm

WEIGHT 46kg

DOMESTIC RETAIL PRICE JPY12,500,000 (excluding tax)

A work that won a prize at the National Joinery Exhibition. A screen with an image of Mt. Zao in Yamagata Prefecture measuring 2.0 m x 3.6 m (comprising four panels), on which as many as 120,000 kumiko leaves are fixed to form traditional patterns passed down from ancient times. It took one year to complete this masterpiece, from designing, preparing a full-scale drawing, carving, polishing, and finishing, and was exhibited at the annual National Joinery Exhibition. Produced manually with almost no machine processing, this is undoubtedly one of my greatest works that vied for mastery with the works of other distinguished crafts persons from all over Japan.



# Corporate profile









**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 有限会社佐藤工芸
COMPANY NAME Satou-Koguei Co.,Ltd

YEAR OF ESTABLISHMENT 1990

TYPE OF INDUSTRY Woodworking product

manufacturing

MAIN PRODUCT Woodworking products

POST CODE 9940042

COMPANY ADDRESS 2-2 2-chome Kitame Tendo

Yamagata Japan

REPRESENTATIVE

Yuko TAKAHASHI

TEL +81-(0)23-653-3164

FAX +81-(0)23-653-5322

URL <a href="https://satokogei.jimdofree.com/">https://satokogei.jimdofree.com/</a>

Instagram <u>satoukougei</u>

E-commerce Website <a href="https://satoukougei5.base.shop/">https://satoukougei5.base.shop/</a>

MAIN SELLING CHANNELS
SALES PERFORMANCE OF

DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE Japanese

Domestic EC site, Rretail stores

Domestic EC Site

# **EPISODE OF FAUNDATION FOUNDER'S THOUGHT**

Located in Tendo City, Yamagata Prefecture, a leading producer of pieces for shogi (Japanese chess), this company largely produced kazari-goma (ornaments shaped like oversized shogi pieces and sold as gifts and souvenirs). The business was established to mass-produce kazari-goma using NC wood routers instead of by hand-carving. The business of producing and finishing kazari-goma as well as plinths and other accessories for displaying them proved highly successful and profitable, but demand started to drop around 1992, when Yamagata Prefecture hosted a Japanese Sports Festival nicknamed Benibana Kokutai. Fortunately however, the company was able to further improve its NC woodworking, assembly, and wood finishing techniques by fulfilling orders for furniture component production, assembly, and wood finishing services from local furniture manufacturers, Tendo Mokko and Asahi Sofu.

# ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

The 2008 financial crisis prompted the company to develop its original products because the crisis drove home how a negative business impact can affect sub-contractors and sub-sub-contractors many times worse than the parent. To keep the business going, the company took the necessary step of developing new original products, and with the advice of Yamagata Research Institute of Technology, developed the Moshimo Clock and the "mokuhen" series. It also developed the Yin Yang Tray, Hidariuma NEO, and other products as part of Yamagata Prefecture's pilot scheme. Each product has its unique theme, but the products are invariably designed to convey the good feeling and warmth of wood. The greatest assets of natural wood products are their colors, grain patterns, and the fact that no two are exactly the same. Kazari-goma production has a history of roughly 200 years. The art has led to our present work and calling. Our goal is to offer services and produce goods with an enduring appeal that makes them impervious to shifts in fashion. We look forward to serving future generations by building a robust business that stays resistant to negative impacts of shifting trends, which we believe will also serve to invigorate the local economy.





PRODUCT NAME Moshimo clock / Black chocolate

GENERIC NAME Clock
MATERIALS Walnut

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan SIZE W200 x H95 x D40mm

WEIGHT 190g

DOMESTIC RETAIL PRICE JPY11,713 (excluding tax)

Designed as an everyday object that can double as a constant yet unobtrusive reminder of the importance of emergency preparedness, this clock can store one chocolate bar for emergency sustenance, along with a card for keeping a record of important contact numbers. Comes in a gift box.



BRAND NAME Satou-Koguei

PRODUCT NAME Moshimo clock / White chocolate

GENERIC NAME Clock
MATERIALS Maple

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan SIZE W200 x H95 x D40mm

WEIGHT 190g

DOMESTIC RETAIL PRICE JPY10,695 (excluding tax)

Designed as an everyday object that can double as a constant yet unobtrusive reminder of the importance of emergency preparedness, this clock can store one chocolate bar for emergency sustenance, along with a card for keeping a record of important contact numbers. Comes in a gift box.

BRAND NAME Satou-Koguei

PRODUCT NAME Hidariuma NEO (3 sun) (1 sun = 3.03cm)

GENERIC NAME Shogi piece figurine

MATERIALS Paper wood (Laminated plywood of

Japanese paper and wood)

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan
SIZE W77 x H84 x D29mm

WEIGHT 130g

DOMESTIC RETAIL PRICE JPY3,056 (excluding tax)

Hidariuma is a shogi (Japanese chess) piece unique to Tendo City, Yamagata Prefecture. It is considered an auspicious symbol of luck. Production of ornamental shogi pieces have continued to decline year after year, so we collaborated with Toshimitsu Yoshino Design Office to develop the Hidariuma NEO, the time-honored ornamental shogi piece updated to a contemporary, vibrantly-colored design. NEO expresses the rebirth of this local icon. Available in a choice of six colors: green, orange, light blue, white, violet, and pink.





BRAND NAME Satou-Koguei

PRODUCT NAME Hidariuma NEO (4 sun) (1 sun = 3.03cm)

GENERIC NAME Shogi piece figurine

MATERIALS Paper wood (Laminated plywood of

Japanese paper and wood)

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan SIZE W101 x H111 x D29mm

WEIGHT 150g

DOMESTIC RETAIL PRICE JPY4,076 (excluding tax)

Hidariuma is a shogi (Japanese chess) piece unique to Tendo City, Yamagata Prefecture. It is considered an auspicious symbol of luck. Production of ornamental shogi pieces have continued to decline year after year, so we collaborated with Toshimitsu Yoshino Design Office to develop the Hidariuma NEO, the time-honored ornamental shogi piece updated to a contemporary, vibrantly-colored design. NEO expresses the rebirth of this local icon. Available in a choice of six colors: green, orange, light blue, white, violet, and pink.



BRAND NAME Satou-Koguei

PRODUCT NAME

Hidariuma NEO Luminous paint finish

(3 sun)

GENERIC NAME Shogi piece figurine

MATERIALS Paper wood (Laminated plywood of

Japanese paper and wood)

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan
SIZE W77 x H84 x D29mm

WEIGHT 130g

DOMESTIC RETAIL PRICE JPY5,565 (excluding tax)

Hidariuma is a shogi (Japanese chess) piece unique to Tendo City, Yamagata Prefecture. It is considered an auspicious symbol of luck. Production of ornamental shogi pieces have continued to decline year after year, so we collaborated with Toshimitsu Yoshino Design Office to develop the Hidariuma NEO, the time-honored ornamental shogi piece updated to a contemporary, vibrantly-colored design. NEO expresses the rebirth of this local icon. Available in a choice of two colors: light blue and white. Letters are painted in glow-in-the-dark paint.



BRAND NAME Satou-Koguei

PRODUCT NAME Hidariuma NEO Luminous paint finish

(4 sun)

GENERIC NAME Shogi piece figurine

MATERIALS Paper wood (Laminated plywood of

Japanese paper and wood)

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan SIZE W101 x H111 x D29mm

WEIGHT 130g

DOMESTIC RETAIL PRICE JPY4,788 (excluding tax)

Hidariuma is a shogi (Japanese chess) piece unique to Tendo City, Yamagata Prefecture. It is considered an auspicious symbol of luck. Production of ornamental shogi pieces have continued to decline year after year, so we collaborated with Toshimitsu Yoshino Design Office to develop the Hidariuma NEO, the time-honored ornamental shogi piece updated to a contemporary, vibrantly-colored design. NEO expresses the rebirth of this local icon. Available in a choice of two colors: light blue and white. Letters are painted in glow-in-the-dark paint.





PRODUCT NAME mokuhen [ Card case ]

**GENERIC NAME** Card case

Walnut, beech etc. [ Depends on stock **MATERIALS** 

status ]

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan

SIZE 114 x 65 x 10mm

WEIGHT 10g

DOMESTIC RETAIL PRICE JPY7,130 (excluding tax)

This product was developed to create a new use for offcuts, which are generated in huge quantities by woodworking operations. It is part of our "mokuhen" (Japanese for "wood scraps") series characterized by shapes, functions, and wit that turn the smallest offcuts into products. High-precision sliding mechanism achieved by NC machining has resulted in a slimness never seen before in a wooden card holder. Holds approximately 20 business cards.



Satou-Koguei **BRAND NAME** 

mokuhen [ Pen stand / Tray ] PRODUCT NAME

Pen stand / Tray **GENERIC NAME** 

Walnut, beech etc. [ Depends on stock **MATERIALS** 

status ]

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan

60 x 100 x 36mm SIZE

WEIGHT 90g

JPY3,565 (excluding tax) DOMESTIC RETAIL PRICE

This product was developed to create a new use for offcuts, which are generated in huge quantities by woodworking operations. It is part of our "mokuhen" (Japanese for "wood scraps") series characterized by shapes, functions, and wit that turn the smallest offcuts into products. The two pieces of this product can be joined standing to form a pen stand, and joined laid flat to form a tray for items of stationery.



Satou-Koguei **BRAND NAME** 

mokuhen [Coin case / Tray] PRODUCT NAME

**GENERIC NAME** Coin case / Tray

Walnut, beech etc. [ Depends on stock **MATERIALS** 

status ]

Yuko TAKAHASHI PERSON IN CHARGE

Tendo, Yamagata, Japan PRODUCTION AREA

70 x 70 x 70mm SIZE

110g WEIGHT

JPY4,075 (excluding tax) DOMESTIC RETAIL PRICE

This product was developed to create a new use for offcuts, which are generated in huge quantities by woodworking operations. It is part of our "mokuhen" (Japanese for "wood scraps") series characterized by shapes, functions, and wit that turn the smallest offcuts into products. The two pieces of this product can be joined to form a coin holder, and separated to serv.



BRAND NAME Satou-Koguei

PRODUCT NAME mokuhen [ Card and pen stand /

magnet ]]

GENERIC NAME Card and pen stand

MATERIALS Walnut, beech etc. [ Depends on stock

status ]

PERSON IN CHARGE Yuko TAKAHASHI

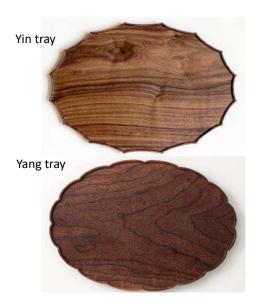
PRODUCTION AREA Tendo, Yamagata, Japan

SIZE 170 x 18 x 20mm

WEIGHT 40g

DOMESTIC RETAIL PRICE JPY2,547 (excluding tax)

This product was developed to create a new use for offcuts, which are generated in huge quantities by woodworking operations. It is part of our "mokuhen" (Japanese for "wood scraps") series characterized by shapes, functions, and wit that turn the smallest offcuts into products. This product serves as a card stand by holding a card between the two pieces, with two holes for standing pens. They can also be used as fridge magnets for posting paper and other items on any ferromagnetic metal surface.



BRAND NAME Satou-Koguei

PRODUCT NAME Yin and yang tray (walnut)

GENERIC NAME Tray
MATERIALS Walnut

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan
SI7F W385 x H30 x D290mm

WEIGHT 250g

DOMESTIC RETAIL PRICE JPY19,658 / 1pc (excluding tax)

A piece of solid wood is hollowed out to make each tray, resulting in strong side walls and feet, a luxurious feel, and durability. Trays are stackable, whether the combination is Yin-Yin, Yang-Yang, or Yin-Yang. Finished with a matte polyurethane sealer for an easy-care surface that does not obscure the beauty of natural wood. The trays are perfect for serving, as well as placemat trays, and suit any style of cooking or scene—be it Japanese, western, Chinese, or just tea.



BRAND NAME Satou-Koguei

PRODUCT NAME Yin and yang tray (beech)

GENERIC NAME Tray
MATERIALS Beech

PERSON IN CHARGE Yuko TAKAHASHI

PRODUCTION AREA Tendo, Yamagata, Japan SIZE W385 x H30 x D290mm

WEIGHT 250g

DOMESTIC RETAIL PRICE JPY17,825 / 1pc (excluding tax)

A piece of solid wood is hollowed out to make each tray, resulting in strong side walls and feet, luxurious feel, and durability. Trays are stackable, whether the combination is Yin-Yin, Yang-Yang, or Yin-Yang. Finished with a matte polyurethane sealer for an easy-care surface that does not obscure the beauty of natural wood. The trays are perfect for serving, as well as placemat trays, and suit any style of cooking or scene—be it Japanese, western, Chinese, or just tea.

# Corporate profile







**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 株式会社鷹山 COMPANY NAME YOZAN CO., LTD

YEAR OF ESTABLISHMENT

TYPE OF INDUSTRY Manufacturing, sales of folkcraft

articles

MAIN PRODUCT Crimson glory vine basket & bag

SASANO ittobori woodcarving

POST CODE 992-1445

COMPANY ADDRESS 5742-1 Sasano-honmachi Yonezawa

Yamagata Japan

REPRESENTATIVE Kentaro TODA

 TEL
 +81-(0)238-38-3200

 FAX
 +81-(0238-38-3844

 URL
 https://you-zan.jp/

 Instagram
 youzan.sasanobori.kago

E-commerce Website

MAIN SELLING CHANNELS

SALES PERFORMANCE OF DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE JAPANESE

In-house store, Department stores

# ♦ EPISODE OF FAUNDATION FOUNDER'S THOUGHT

Sasano ittobori woodcarving is a craft traditionally used to produce toys. It has been practiced for over a dozen centuries, mainly by the farming population of Sasano district, Yonezawa City, Yamagata Prefecture. Many innovations and improvements have been made to the artform throughout its long history. Wood from the koshiabura tree (Eleuthero coccus calophyllolides) is the preferred material, which is carved with a large knife referred to as a sarukiri. The carved product is painted with rich colors. Because it has mainly been an off-season occupation for farmers, few people if any throughout the history of Sasano ittobori have been known to make a living solely out of it. Kanpu Toda, however, who is a sixth-generation ittobori carver, quit his family farming operation and opened a studio dedicated to the production and sale of Sasano ittobori products with the aim of making this unique artform known to more people. The studio, currently run by Kanpu and seventh-generation successor Kentaro Toda, has also been producing woven grapevine products for about 25 years.

#### ❖CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

Sasano ittobori carving has a long history, and we produce a range of products in hope of making this artform known to greater numbers of people. Our basic policy is to avoid making the woodcarvings overly detailed, which we feel takes away from the intrinsic charm of Sasano ittobori. When designing new products, we make many attempts until we reach the right balance of detail and simplicity.



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI OTAKA-POPPO(NO.4)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.12cm

WEIGHT

DOMESTIC RETAIL PRICE JPY800 (excluding tax)

The hawk, one of most popular Sasano ittobori motifs, has traditionally been a symbol of good luck, bringing wealth and business success. There are also theories that the ittobori hawk was first commissioned by the ninth lord of Yonezawa domain Uesugi Yozan, whose name includes the Japanese character for "hawk."



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI OTAKA-POPPO(NO.6)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.18cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,100 (excluding tax)

The hawk, one of most popular Sasano ittobori motifs, has traditionally been a symbol of good luck, bringing wealth and business success. There are also theories that the ittobori hawk was first commissioned by the ninth lord of Yonezawa domain Uesugi Yozan, whose name includes the Japanese character for "hawk."



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI OTAKA-POPPO (NO.8)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA, Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.24cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,800 (excluding tax)

The hawk, one of most popular Sasano ittobori motifs, has traditionally been a symbol of good luck, bringing wealth and business success. There are also theories that the ittobori hawk was first commissioned by the ninth lord of Yonezawa domain Uesugi Yozan, whose name includes the Japanese character for "hawk."



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI OTAKA-POPPO (NO.10)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.30cm

WEIGHT

DOMESTIC RETAIL PRICE JPY2,900 (excluding tax)

The hawk, one of most popular Sasano ittobori motifs, has traditionally been a symbol of good luck, bringing wealth and business success. There are also theories that the ittobori hawk was first commissioned by the ninth lord of Yonezawa domain Uesugi Yozan, whose name includes the Japanese character for "hawk."



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI ONAGADORI (NO.4)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.12cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,000 (excluding tax)

The detailed shape of the Sasano ittobori onagadori (long-tailed chicken) carving can only be achieved with koshiabura wood. In addition to the usual sarukiri knife, a knife known as a sen is also used to finish the animal's characteristic tail.



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI ONAGADORI (NO.5)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.15cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,200 (excluding tax)

The detailed shape of the Sasano ittobori onagadori (long-tailed chicken) carving can only be achieved with koshiabura wood. In addition to the usual sarukiri knife, a knife known as a sen is also used to finish the animal's characteristic tail.



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI ONAGADORI (NO.6)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE H abt.18cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,400 (excluding tax)

The detailed shape of the Sasano ittobori onagadori (long-tailed chicken) carving can only be achieved with koshiabura wood. In addition to the usual sarukiri knife, a knife known as a sen is also used to finish the animal's characteristic tail.



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI HANADORI (NO.3)

GENERIC NAME Woodcarving toy
MATERIAIS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

WEIGHT

DOMESTIC RETAIL PRICE JPY1,300 (excluding tax)

This woodcarving represents a nesting chicken. It combines sasano-bana—artificial flowers carved from wood, often thought to be the origin of Sasano ittobori—with the chicken motif, a good luck symbol of waking early and of wealth.



BRAND NAME YOZAN

PRODUCT NAME SASANO ITTOBORI HANADORI (NO.4)

GENERIC NAME Woodcarving toy
MATERIALS Koshiabura tree

PERSON IN CHARGE Kanfu TODA , Kentaro TODA
PRODUCTION AREA Yonezawa Yamagata Japan

SIZE Фabt.12cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,500 (excluding tax)

This woodcarving represents a nesting chicken. It combines sasano-bana—artificial flowers carved from wood, often thought to be the origin of Sasano ittobori—with the chicken motif, a good luck symbol of waking early and of wealth.







**BUSINESS NUMBER** 

COMPANY NAME (JAPANESE) 有限会社ツルヤ商店 COMPANY NAME TSURUYA SHOTEN INC.

YEAR OF ESTABLISHMENT 1907

TYPE OF INDUSTRY Manufacturing, sales of rattan

furniture

MAIN PRODUCT Rattan furniture

POST CODE 990-0057

COMPANY ADDRESS 2-27 5-chome Miya-machi Yamagata Yamagata Japan

REPRESENTATIVE Genji Aita

TEL +81-(0)23-632-4408 FAX +81-(0)23-632-4409

URL <a href="http://www.tsuruya-net.com/">http://www.tsuruya-net.com/</a>

E-commerce Website

MAIN SELLING CHANNELS Retail shop, mail order company,

etc.

SALES PERFORMANCE OF DOMESTIC AND OVERSEAS EC SALES

Client's EC site, etc.

AVAILABLE LANGUAGE Japanese

### **♦**EPISODE OF FAUNDATION FOUNDER'S THOUGHT

Since the company's establishment in the early 1900s, we have consistently offered products with timeless, handcrafted warmth produced in-house using imported rattan. Made by combining select, high-quality materials and Japanese attention to detail, our Japan-made rattan furniture items are durable and do not go out of fashion, yet their classic designs also have a modernity that complement any decor. Awards to date include the Good Design Award (ami kago, 2006; ami isu, 2012); the Yamagata Excellent Design Selection Award (two-tier laundry basket, 1999; Armchair, 2003; ami series, 2006; Rattan Hanger, 2014; hairu series, 2017; nejiro, 2019).

### ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

We are increasingly collaborating with industrial designers to develop design-conscious products capable of competing against lower-priced imports. A leading example is our unstained, unvarnished range of modern designs, which is rated highly by customers for its timeless appeal. This line successfully communicates and enhances our brand's unique strength in the employment of quality materials and craftsmanship. We also engage in activities to pass down traditional Japanese handicraft skills to younger people, such as by hosting rattan stool-making classes at the industrial design department of Tohoku University of Art and Design. We started working with this local university about ten years ago, when its graduates joined our company.





PRODUCT NAME

GENERIC NAME

MATERIALS

PERSON IN CHARGE

PRODUCTION AREA

Basket

Rattan

Aita Genji

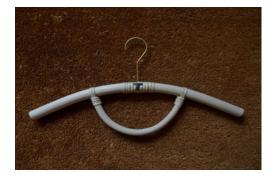
Yamagata Japan

SIZE

WEIGHT

DOMESTIC RETAIL PRICE JPY11,000 - 27,500 (excluding tax)

The hairu series comprises nine products: the Midare Basket, Laundry Basket, and Footed Basket, each available in round, oval, and square shapes. Designed by Rina Ono (a graduate of the Tohoku University of Art and Design). Winner of the 2017 Yamagata Excellent Design Award for Product Design.



BRAND NAME TOUGENKYO
PRODUCT NAME rattan hanger T

GENERIC NAME Hanger

MATERIALS Rattan, Brass

PERSON IN CHARGE Koji Haneda

PRODUCTION AREA Yamagata Japan

SIZE W abt.40cm x D abt.20cm x H abt.12cm

WEIGHT (approx.)100g

DOMESTIC RETAIL PRICE JPY4,200 (excluding tax)

The bent form of this clothes hanger fully expresses the unique characteristics of rattan, with decorative accents provided by exquisite binding. It is left unvarnished for the enjoyment of the sheen and depth of color that develop through use.



BRAND NAME TOUGENKYO

PRODUCT NAME rattan hanger shoulder

GENERIC NAME Hanger

MATERIALS Rattan, Brass

PERSON IN CHARGE Koji Haneda

PRODUCTION AREA Yamagata Japan

SIZE W abt.40cm x D abt.20cm x H abt.12cm

WEIGHT (approx.)100g

DOMESTIC RETAIL PRICE JPY4,200 (excluding tax)

The bent form and exquisite binding of this clothes hanger fully express the flexibility and unique characteristics of rattan. It is left unvarnished for the enjoyment of the sheen and depth of color that develop through use.



**BRAND NAME** ami series

PRODUCT NAME

**GENERIC NAME** Rattan furniture **MATERIALS** Rattan, Stainless PERSON IN CHARGE

Genji Aita

PRODUCTION AREA Yamagata Japan

SIZE

WEIGHT

DOMESTIC RETAIL PRICE JPY35,000 - 100,000 (excluding tax)

Each item is available in natural and black. Designed by Hiroshi Yoneya. Winner of the Good Design Award in 2006 and 2012.



**TOUGENKYO BRAND NAME** Rattan hanger eye PRODUCT NAME

Hanger **GENERIC NAME MATERIALS** Rattan, Brass Koji Haneda PERSON IN CHARGE Yamagata Japan PRODUCTION AREA

W abt.40cm x D abt.20cm x H abt.12cm SIZE

WEIGHT (approx.)100g

DOMESTIC RETAIL PRICE JPY4,200 (excluding tax)

The bent form and exquisite binding of this clothes hanger fully express the flexibility and unique characteristics of rattan. It is left unvarnished for the enjoyment of the sheen and depth of color that develop through use.



**TOUGENKYO BRAND NAME** 

PRODUCT NAME Rattan pillow (large, small)

**Pillow GENERIC NAME** 

Rattan pillow (large, small) **MATERIALS** 

PERSON IN CHARGE Genji Aita PRODUCTION AREA Yamagata Japan

S:W355 x D240 x H100 mm SIZE

L:410 x D240 x H100mm

S:(approx.)400g、L: (approx.)500g WEIGHT

S: JPY21,000 (excluding tax) DOMESTIC RETAIL PRICE

L: JPY23,000 (excluding tax)

Approximately nine cm high at the center, this rattan bed pillow is easy on the neck, has just the right amount of "give," and is very cooling.







**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 永井家具店

COMPANY NAME Nagai Kaguten (Nagai Furniture

Store)

YEAR OF ESTABLISHMENT Mar. 2nd, 1912

TYPE OF INDUSTRY

Manufacturing, sales of furniture

YONEZAWA TANSU, Japanese style

MAIN PRODUCT furniture

POST CODE 9920052

COMPANY ADDRESS 2-47 2-chome Marunouchi Yonezawa Yamagata Japan

REPRESENTATIVE Shinjiro Nagai

TEL +81-(0)238-24-1777
FAX +81-(0)238-24-5120

URL <a href="https://nagaikaguten.jp/">https://nagaikaguten.jp/</a>

E-commerce Website <a href="https://nagaikaguten.jp/work/#buy">https://nagaikaguten.jp/work/#buy</a>

MAIN SELLING CHANNELS
SALES PERFORMANCE OF

DOMESTIC AND OVERSEAS EC SALES

Domestic EC site

In-house shop, Domestic EC site

AVAILABLE LANGUAGE Japanese

### **EPISODE OF FAUNDATION FOUNDER'S THOUGHT**

Since 1912, our company has been in the business of producing traditional Japanese furniture and traditional Yonezawa tansu (a type of chest of drawers, an example of which was on display at the World Expo Osaka 1970 craft pavilion entrance). As Yonezawa's sole surviving Yonezawa tansu maker, the company received recognition from the local government in 2006 for its contribution to the preservation of traditional craft skills. Yonezawa tansu production began over 400 years ago as a winter job for builders. Made from zelkova, chestnut, and other solid woods, the chests are finished with lacquer and embellished with hand-forged hardware often featuring decorative motifs such as cherry blossoms and butterflies, which make them both practical and decorative. Yonezawa tansu are recognized as one of the country's traditional crafts. It is also believed to be the origin of chest-making traditions in other parts of the country, such as Sendai tansu and lwate's lwayado tansu. One of the decorative motifs that often feature in Yonezawa tansu hardware is the swallowtail butterfly. This motif closely resembles the family crest of the Taira clan, a prominent 12th century military and political power. Yanazawa, a remote district of Yonezawa, is recorded to have harbored Taira clan members lost in battle. Therefore, it is believed that this design was originally commissioned by these clan members, and it later became widely used for Yonezawa tansu hardware.

### ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

Made from high-quality wood

The wood used for the production of our Yonezawa tansu is air-dried for at least five years, some for over fifteen years. Exposing wood to the elements rids it of sap and other moisture, preventing it from warping after it is made into products. We buy our wood as logs, which after being processed into lumber are stacked into piles. Stack upon stack can be seen outside our workshop. Thorough seasoning alone does not guarantee a warp-free, beautiful finish, however. Vitally important for achieving a quality product is the selection of good wood, and the successful processing of wood into lumber. We choose a type of elm known as yamanire, typically over 400 years old and preferably from a remote, rocky terrain, where harsh environmental conditions has made the wood strong. Made with attention to detail

Our Yonezawa tansu are made carefully with great attention to detail, so that we can preserve for posterity this unique legacy inherited from our predecessors. We also maintain quality standards so as to meet the expectations of our customers, who have used Yonezawa tansu for many generations.







BRAND NAME Nagai Kaguten

PRODUCT NAME
Yonezawa Tansu, Kuruma Tansu, Karato

GENERIC NAME Tansu (Chest of drawers)

MATERIALS Yama-keyaki 400 years old

PERSON IN CHARGE Shinjiro Nagai

PRODUCTION AREA Yonezawa Yamagata Japan

SIZE (Large)W97cm×H98.5cm×D45.5cm

(Middle)W66cm×H69cm×D40cm

WEIGHT (Large)abt.60kg (Middle)abt.35kg

DOMESTIC RETAIL PRICE Japanese lacquer:

(Large)JPY1,280,000 (Middle)JPY790,000

Imitation lacquer:

(Large)JPY990,000 (Middle)JPY590,000

(tax included)

Chest of drawers made from solid 400-year-old yamakeyaki (ulmus parvifolia) wood. Finished with hand-forged decorative hardware for a robust look. This type of chest was originally for storing valuables, much like a safe, with wooden wheels so that it could be wheeled away to safety in an emergency.

BRAND NAME Nagai Kaguten

PRODUCT NAME Yonezawa Tansu, Clothing Tansu

GENERIC NAME Tansu (Chest of drawers)

MATERIALS Yama-keyaki 400 years old, Solid wood

PERSON IN CHARGE Shinjiro Nagai

PRODUCTION AREA Yonezawa Yamagata Japan
SIZE W105cm × H99cm × D45,5cm

WEIGHT abt.50kg

DOMESTIC RETAIL PRICE Japanese lacquer: JPY1,180,000

Imitation lacquer: JPY880,000

(tax included)

(tax included)

Chest of drawers for clothes, consisting of two pieces that can be stacked or arranged side by side to make a TV stand. Front panels are made from 400-year-old yamanire (ulmus parvifolia) wood. Finished with natural lacquer. The hand-forged hardware represents the hoju—a gem or jewel traditionally believed to grant any wish.

BRAND NAME Nagai Kaguten

PRODUCT NAME Yonezawa Tansu, Clothing tansu,

Vermilion Painted

GENERIC NAME Tansu (Chest of drawers)

MATERIALS Linden (Mowada-no-ki, Shina-no-ki)

PERSON IN CHARGE Shinjiro Nagai

PRODUCTION AREA Yonezawa Yamagata Japan
SIZE W105cm × H99cm × D45,5cm

WEIGHT abt.50kg

DOMESTIC RETAIL PRICE Japanese lacquer: JPY1,180,000

Cashew lacquer: JPY935,00

Chest of drawers for clothes, consisting of two pieces that can be stacked or arranged side by side to make a TV stand. Red lacquer finish, traditionally believed to ward off misfortune and bring luck. The hand-forged hardware features a circular design filled

with a cherry blossom motif.









**BRAND NAME** Nagai Kaguten

Yonezawa Tansu, Kaidan (Stairs) Tansu, PRODUCT NAME

red-lacquered

GENERIC NAME Tansu (Chest of drawers)

**MATERIALS** Linden (Mowada-no-ki, Shina-no-ki)

PERSON IN CHARGE Shinjiro Nagai

PRODUCTION AREA Yonezawa Yamagata Japan SIZE W91,5cm × H98,5cm × D40cm

WEIGHT abt.25kg

Japanese lacquer: JPY638,000 DOMESTIC RETAIL PRICE

Cashew lacquer: JPY473,000

(tax included)

Stairway chest of drawers finished in red lacquer, traditionally believed to ward off misfortune and bring luck. The black hardware contrasts brilliantly with the red body color.

Nagai Kaguten **BRAND NAME** 

Yonezawa Tansu small red-lacquered PRODUCT NAME

temoto tansu

Tansu (Chest of drawers) **GENERIC NAME** 

Linden (Mowada-no-ki, Shina-no-ki) **MATERIALS** 

Shinjiro NAGAI PERSON IN CHARGE

Yonezawa Yamagata Japan PRODUCTION AREA

W62×H35×D40cm SIZE

abt.10kg WEIGHT

Japanese lacquer: JPY250,000 DOMESTIC RETAIL PRICE

Cashew lacquer: JPY170,000

(tax included)

Small chest of drawers for keeping items handy. Finished in red lacquer. The bottom drawer can be locked.

**BRAND NAME** Nagai Kaguten

PRODUCT NAME Yonezawa Tansu, Clothing tansu, red-

lacquered (upper)

Linden (Mowada-no-ki, Shina-no-ki) **GENERIC NAME** 

Shinjiro NAGAI **MATERIALS** 

Yonezawa Yamagata Japan PERSON IN CHARGE PRODUCTION AREA W105×H49.5×D45.5cm

SIZE abt.25kg

Linden (Mowada-no-ki, Shina-no-ki) WEIGHT Japanese lacquer: JPY650,000 DOMESTIC RETAIL PRICE

Cashew lacquer: JPY520,000 (tax included)

Low chest of drawers approximately 50 cm in height. The modest height prevents rooms from feeling claustrophobic. The bottom right door opens to reveal two small drawers. Finished in red lacquer, traditionally believed to repel misfortune and bring luck.

The color is more true red than vermilion.



BRAND NAME Nagai Kaguten

PRODUCT NAME Yonezawa Tansu, Clothing tansu, red-

lacquered (lower)

GENERIC NAME Linden (Mowada-no-ki, Shina-no-ki)

MATERIALS Shinjiro NAGAI

PERSON IN CHARGE Yonezawa Yamagata Japan PRODUCTION AREA W105×H49.5×D45.5cm

SIZE abt.25kg

WEIGHT Linden (Mowada-no-ki, Shina-no-ki)
DOMESTIC RETAIL PRICE Japanese lacquer : JPY530,000

Cashew lacquer: JPY415,000

(tax included)

Low chest of drawers approximately 50 cm in height. The modest height prevents rooms from feeling claustrophobic. Drawers are approximately 20 cm deep. Finished in red lacquer, traditionally believed to repel misfortune and bring luck. As is often the case with red lacquer Yonezawa tansu, the color is more true red than vermilion.







**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 株式会社ここから

Cocokara inc.

COMPANY NAME Manufacturer : Kishi kaguten

(Kigokoro kobo)

YEAR OF ESTABLISHMENT 2019

TYPE OF INDUSTRY Woodworking

MAIN PRODUCT Furniture, woodworking products

POST CODE 999-5402

COMPANY ADDRESS 2117 Kaneyama Mogami Yamagata

Japan

REPRESENTATIVE Cocokara : Kyohei KAWASAKI, Kishi

In-house store

kagutenn : Kinichi Kishi +81-(0)233-52-2136

FAX +81-(0)233-52-2136

TAX +61-(U)255-52-2150

URL <a href="https://cocokara-inc.jp/">https://cocokara-inc.jp/</a>

E-commerce Website <a href="https://cocokara.official.ec/">https://cocokara.official.ec/</a>

MAIN SELLING CHANNELS

SALES PERFORMANCE OF

TEL

DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE Japanese

## **EPISODE OF FAUNDATION FOUNDER'S THOUGHT**

Located in Kaneyama Town, Yamagata Prefecture, our business specializes in the production of wood products made from Kaneyama sugi wood, a local specialty. My grandfather was a joiner, and my father worked in forestry, so woodworking was very familiar to me from early on. The family business was originally furniture retail, with my mother and older sister in charge of purchasing. After graduating from technical college, I worked on a dredging ship, then joined the family business when my sister got married. For a while I continued selling ready-made furniture, but after producing picture frames from Kaneyama sugi wood, a material unique to this location, I began producing all sorts of wooden products from beds to doors. One day the unwanted offcuts piled up in the workshop caught my eye. Their cut ends looked very attractive and too good to be thrown away. Trying to think of a good use for them, I finally completed a table by assembling the offcuts in a way that made a feature of their cross sections, which was my very first work of this kind. The table, which was prompted by my reluctance to waste wood, turned out to be a wonderful product. It was rich in character, gentle to the touch, and amply expressed the warmth of wood. This led to the current range of products including coasters, plates, and dishes. Produced by assembling cut ends, our original Kaneyama sugi cut-end parquetry plates are unparalleled in that they embody our "waste not" ethos, and convey the passion of their makers.

#### ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

Kaneyama Town is in the northwestern part of Yamagata Prefecture. It is noted for its heavy snowfall and above all, its Kaneyama sugi trees, many over 100 years old. The scenic beauty created by the sugi forests has served as a model for landscape and townscape enhancement programs across the country. The local government very enthusiastically encourages scenic preservation and enhancement in this nature-rich town, resulting in multiple awards for well-preserved townscapes. Local landmarks include the Kaneyama model of a residential house, which employs white plastered walls for their capacity to age beautifully, and stone-built irrigation canals (referred to as ozeki) where nishikigoi carp are released. Kaneyama sugi trees were first planted in the Edo period (1603 to 1867) and over time became well-established and known nationwide. The town s fine sugi forests are among the largest and most spectacular in the country. Century-old Kaneyama sugi trees are characterized by their tight rings, fine grain, and uniquely gentle sugi fragrance—a result of growing slowly in a climate with long winters. As a highly committed member of the local community, our firm extensively uses Kaneyama sugi wood—the treasure of this town—to create wood products. Sometimes new product ideas come from consultations and conversations we have with local customers as well as holiday visitors. Conversations offer numerous new discoveries, which is why we value face-to-face dialogue and interactions. It is not unusual for us to receive custom furniture orders from the local government. We place great importance on using wood with minimum waste because Kaneyama sugi is a precious legacy resource developed by and inherited from the previous generations. Our quest for ways of reusing offcuts led to combining them to form one-of-a-kind patterns with endless variations. We want to offer an alternative to today's "throwaway culture" by making the most of any material. This desire led to the perfection of our richly varied wood products that have proved unique in the world. The zero-waste mindset, appreciation of and reluctance to waste the things we have, and gratefulness toward customers who delight in using our products motivate our work, day in and day out.

Made from Kaneyama sugi (cryptomeria Japonica) wood over 100 years old

The cut ends of wood are often not visible in finished products, but these products make a feature of the cross sections to highlight the expressiveness and rich variation of wood. Each product is handmade and one of a kind. The use of natural wood makes each product unique, and never exactly identical to the samples shown in the photographs.

#### Finished with Kigatame Ace wood sealer

Kigatame Ace is suitable for wood products, especially tableware and utensils. It protects wood from moisture, bacteria, and insects, and mitigates discoloration and aging of wood. Kigatame Ace is a unique, non-toxic, food-safe wood sealer highly resistant to yellowing, water, and abrasion.

#### Care instructions for all products

1) Before each use, moisten the product with cold water both inside and out. 2) After each use, wash with dishwashing liquid and cold water. Never use hot water, even to remove oils. 3) Do not leave the product soaked in water. 4) Any warping will correct itself by standing the product on its edge until both sides are dry.



BRAND NAME Kigokoro Kobo
PRODUCT NAME Bowl (Large)
GENERIC NAME Wooden bowl

MATERIALS Cedar (Kaneyama cedar)

PERSON IN CHARGE Kinichi KISHI

PRODUCTION AREA Kaneyama Yamagata Japan

SIZE Φ295 x H50mm

WEIGHT 480g

DOMESTIC RETAIL PRICE JPY16,500 (including tax)

Good for serving soupy and oily dishes such as salads, pasta, and deep-fried food. The product is characterized by its extra-smooth surface, which demonstrates exceptional craftsmanship.



BRAND NAME Kigokoro Kobo
PRODUCT NAME Cutting board 4X5
GENERIC NAME Wooden plate

MATERIALS Cedar (Kaneyama cedar)

PERSON IN CHARGE Kinichi KISHI

PRODUCTION AREA Kaneyama Yamagata Japan SIZE D170 x W220 x T15mm

WEIGHT 250g

DOMESTIC RETAIL PRICE JPY3,000 (including tax)

This product can be used as a cutting board and as a serving board for fish, meat, bread, tempura and other dishes.



BRAND NAME Kigokoro Kobo
PRODUCT NAME Cutting board 4X6
GENERIC NAME Wooden plate

MATERIALS Cedar (Kaneyama cedar)

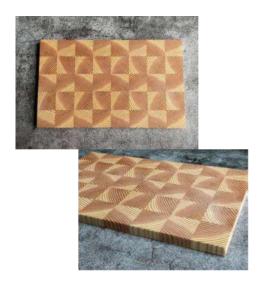
PERSON IN CHARGE Kinichi KISHI

PRODUCTION AREA Kaneyama Yamagata Japan SIZE D170 x W265 x T15mm

WEIGHT 300g

DOMESTIC RETAIL PRICE JPY3,600 (including tax)

This product can be used as a cutting board and as a serving board for fish, meat, bread, tempura and other dishes.



BRAND NAME Kigokoro Kobo
PRODUCT NAME Cutting board 5X8
GENERIC NAME Wooden plate

MATERIALS Cedar (Kaneyama cedar)

PERSON IN CHARGE Kinichi KISHI

PRODUCTION AREA Kaneyama Yamagata Japan SIZE D220 x W350 x T15mm

WEIGHT 450g

DOMESTIC RETAIL PRICE JPY6,000 (including tax)

This product can be used as a cutting board and as a serving board for fish, meat, bread, tempura and other dishes.



BRAND NAME Kigokoro Kobo
PRODUCT NAME Place mat
GENERIC NAME Place mat

MATERIALS Cedar (Kaneyama cedar)

PERSON IN CHARGE Kinichi KISHI

PRODUCTION AREA Kaneyama Yamagata Japan
SIZE D300-330 x W400-440 x T6.5mm

WEIGHT 350g

DOMESTIC RETAIL PRICE JPY6,000 (including tax)

Placemats for serving your favorite food items and dishes. Cut ends of variously sized wood pieces are combined for highly original patterns. No two products are exactly the same, and the photographs are intended only as samples.







BUSINESS NUMBER 7390002015018
COMPANY NAME(JAPANESE) 有限会社 山形工房
COMPANY NAME Yamagata Koubou Co.,Ltd

YEAR OF ESTABLISHMENT 1973

TYPE OF INDUSTRY Manufacturer of wooden product

MAIN PRODUCT Kendama
POST CODE 993-0061

COMPANY ADDRESS 6493-2, Teraizumi, Nagai,

Yamagata, Japan

REPRESENTATIVE Yuji Umetsu

TEL +81-(0)238-84-6062 FAX +81-(0)238-84-6061 U R L https://kendama.co.jp/

Facebook (ユーザーネーム) Yamagata Koubou

Instagram(ユーザーネーム) <u>ozorakendama official</u>

E-commerce Website <a href="https://ozorakendama.shop/">https://ozorakendama.shop/</a>

MAIN SELLING CHANNELS

SALES PERFORMANCE OF DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE

English, Japanese

Toy, Sport goods, education

## **EPISODE OF FAUNDATION FOUNDER'S THOUGHT**

Yamagata Koubou has been manufacturing official Kendamas for over 40 years.

Our policy in making Kendamas is to make professional Kendamas with the eyes and hands of skilled Japanese craftsmen. As our Kendamas are used in the official competitions, we are maintaining high quality and accuracy in each Kendama in order for the players to perform a variety of tricks in these competitions. We have officially designated as a certified Kendama factory and accredited as the No.1 manufacturer in Japan by the Japan Kendama Association. The founder Yosaburo Suzuki established the company policy "Nature's bounty, The beauty of wooden works, Fusion of traditional and modern technique". It represents our attitude to make the most of the beauty of woods with thanking the blessings of great nature, and utilize modern advanced technologies to make products meeting the needs of our times. We continue doing our best in Kendama manufacturing so that this wonderful Japanese traditional culture will spread further.

### ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

The place names in Nagai come from the place where water gathers. Being embraced by the rich mountain ranges of Asahi and lide, the clear streams of Mogamigawa River, OkitamaShirakawa River and OkitamaNogawa River flow through the town while providing beautiful scattered villages. During the Edo Period, the place prospered as a merchant town with transportation on the Mogamigawa River and the cultural exchange with Kyoto and vicinity contributed to the atmosphere that loves art and culture. And flowers that show pretty expressions different in each season. The 1200-year-old "Kubo Cherry Tree of Isazawa" and "Daimyojin Cherry Tree of Kusaoka" are seen in spring, the pure "white azalea" blooms in early summer, and 1 million "Iris" of 500 kinds tell the beginning of summer. The start of making woodworks at Yamagata Koubou was when the founder Yosaburo Suzuki, who had been in charge of managing mountains for many years, was fascinated by the beauty of locally produced wood, and thought to utilize abundant water and timber resources to start a business contributing his hometown. We thereafter have been doing the business to this day with being supported by the culture and the climate unique to Nagai City, Yamagata Prefecture.





PRODUCT NAME Official Kendama Ozora Red

GENERIC NAME

MATERIALS

Wood, Nylon

PERSON IN CHARGE

Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan [Made in Japan]

 SIZE
 18x7x6cm

 WEIGHT
 150g

DOMESTIC RETAIL PRICE JPY2,200 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans, this classic model with a solid-color ball comes with a Japan Toy Safety Standard (ST) Mark. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama.

Includes: User guide, spare string



BRAND NAME OZORA

PRODUCT NAME Official Kendama Ozora Sakura Pink

GENERIC NAME

Ozora Sakura Pink

MATERIALS

Wood, Nylon

PERSON IN CHARGE

Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

SIZE 18x7x6cm WEIGHT 150g

DOMESTIC RETAIL PRICE JPY2,900 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. Finished in beautiful pearl pink with cherry petal motifs, the Japanese ambience of this kendama makes it a delightful souvenir or gift. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama. Includes: User guide, spare string

BRAND NAME OZORA

PRODUCT NAME
Official Kendama Ozora Matte Light
GENERIC NAME
Ozora Matte Light blue & Pink

MATERIALS Wood, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

SIZE 18x7x6cm WEIGHT 150g

DOMESTIC RETAIL PRICE JPY2,700 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. Designed for advanced players, the updated paint finish of this model has greater durability for throwing and other rigorous maneuvers. The paint has a highly distinctive texture for improved grip, which aids balance tricks. The dual-color ball makes spinning easier to see. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama. Includes: User guide, spare string





**BRAND NAME OZORA** 

Official Kendama Ozora Premium Blue PRODUCT NAME

& Silver

**GENERIC NAME** Ozora Premium Gold

**MATERIALS** Wood, Nylon PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

SIZE 18x7x6cm WEIGHT 150g

DOMESTIC RETAIL PRICE JPY3,400 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. Designed for advanced players, the updated paint finish of this model has greater durability for throwing and other rigorous maneuvers. The paint has a highly distinctive texture and the two-tone finish that makes the spinning of the ball easier to see and helps improve the success rate of tricks. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, howto videos, and cultural background videos for expanding the enjoyment of kendama. Includes: User guide, spare string



**BRAND NAME** OZORA Big cup

Official Kendama Ozora Big cup Red PRODUCT NAME

OZORA Big cup Red **GENERIC NAME** Wood, Nylon **MATERIALS** Yuji Umetsu PERSON IN CHARGE

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

18x7x6cm WEIGHT 150g

JPY2,700 (excluding tax) DOMESTIC RETAIL PRICE

Japan Kendama Association-recommended model (Approved for JKA Kyū- and Junshodan-level tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans, this beginner-friendly kendama is suitable for young and old alike. It is lighter in weight and has cups sized 25% larger than official competition models. The design was supervised by anti-aging expert Takuji Shirasawa M.D., Ph.D. The model is approved by Japan Kendama Association (JKA) for its Kyū- and Junshodan-level tests.

Includes: User guide, spare string



5 Cup Kendama **BRAND NAME** Ozora 5 Cup Kendama PRODUCT NAME

Ozora 5 Cup Kendama **GENERIC NAME** 

Wood, Nylon **MATERIALS** PERSON IN CHARGE Yuji Umetsu

Nagai Yamagata Japan[Made in Japan] PRODUCTION AREA

30x12x6cm SIZE

600g WFIGHT

JPY8,500 (excluding tax) DOMESTIC RETAIL PRICE

This five-cup kendama was produced in collaboration with Akimoto Kendama Lab for the uncomplicated yet extreme challenge of cupping all five balls at once. A good sense of balance and knee coordination are key. It would make a great party trick, if pulled off successfully! Includes: User guide (with QR code link to how-to videos), spare string





PRODUCT NAME Official Kendama Ozora Natural

GENERIC NAME Ozora Natureal
MATERIALS Wood, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan [Made in Japan]

 SIZE
 18x7x6cm

 WEIGHT
 150g

DOMESTIC RETAIL PRICE JPY2,200 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans, this classic single-color model comes with a Japan Toy Safety Standard (ST) Mark. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama.

Includes: User guide, spare string



BRAND NAME OZORA

PRODUCT NAME Official Kendama Ozora Galaxy Blue

GENERIC NAME

Ozora Galaxy Blue

MATERIALS

Wood, Nylon

PERSON IN CHARGE

Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

SIZE 18x7x6cm
WEIGHT 150g

DOMESTIC RETAIL PRICE JPY2,700 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. A part of our Galaxy series, the design of this kendama was inspired by outer space. The lines make spinning easier to see. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama.

Includes: User guide, spare string

BRAND NAME OZORA

PRODUCT NAME Official Kendama Ozora Premium Gold

GENERIC NAME Ozora Premium Gold

MATERIALS Wood, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan [Made in Japan]

SIZE 18x7x6cm WEIGHT 150g

DOMESTIC RETAIL PRICE JPY2,900 (excluding tax)

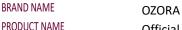
Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. Designed for advanced players, the updated paint finish of this model has greater durability for throwing and other rigorous maneuvers. The paint has a highly distinctive texture that helps improve the success rate of tricks. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, how-to videos, and cultural background videos for expanding the enjoyment of kendama.

Includes: User guide, spare string







PRODUCT NAME Official Kendama Ozora Street Black

GENERIC NAME Ozora Street Black
MATERIALS Wood, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan [Made in Japan]

SIZE 18x7x6cm WEIGHT 150g

DOMESTIC RETAIL PRICE JPY3,400 (excluding tax)

Japan Kendama Association-certified model (Approved for JKA competitions and tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans. Designed for advanced players, the updated paint finish of this model has greater durability for throwing and other rigorous maneuvers. The paint has a highly distinctive texture, and the handle and crossbar are finished in black as well. The product comes with directions for downloading the Yamagata Koubou Kendama app (in English and Japanese), which gives access to information on kendama, tricks, howto videos, and cultural background videos for expanding the enjoyment of kendama. Includes: User guide, spare string

BRAND NAME OZORA Big cup

PRODUCT NAME
Official Kendama Ozora Big cup Light

Blue

GENERIC NAME OZORA Big cup Light Blue

MATERIALS Wood, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

 SIZE
 18x7x6cm

 WEIGHT
 150g

DOMESTIC RETAIL PRICE JPY3,200 (excluding tax)

Japan Kendama Association-recommended model (Approved for JKA Kyū- and Junshodan-level tests)

Expertly made in Japan by Yamagata Prefecture's kendama artisans, this beginner-friendly kendama is suitable for young and old alike. It is lighter in weight and has cups sized 25% larger than official competition models. The design was supervised by anti-aging expert Takuji Shirasawa M.D., Ph.D. The model is approved by Japan Kendama Association (JKA) for its Kyū- and Junshodan-level tests. It comes with a 52-page handbook supervised by Dr. Shirasawa and JKA detailing the health benefits of kendama, brain-sharpening training, as well as Kyū- and Junshodan-level trick how-tos. It is a great model for beginners, players returning to kendama, and makes a delightful gift. It is sure to introduce users to kendama as a highly enjoyable, lifelong activity. Includes: User guide, spare string



PRODUCT NAME Ozora Kendama Holder
GENERIC NAME Ozora Kendama Holder

MATERIALS Rubber, Nylon
PERSON IN CHARGE Yuji Umetsu

PRODUCTION AREA Nagai Yamagata Japan[Made in Japan]

 SIZE
 16x6x0.5cm

 WEIGHT
 100g

DOMESTIC RETAIL PRICE JPY1,500 (excluding tax)

This kendama holster is made in Japan by a sewing firm based in Ishinomaki, Miyagi Prefecture. It is made of stretchy wetsuit fabric and can securely hold the ball in place. It comes with a carabiner so you can clip it on and carry your kendama wherever you go.













**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 有限会社 ワンツー

COMPANY NAME One2 Co., Ltd

YEAR OF ESTABLISHMENT 1994

TYPE OF INDUSTRY Woodworks Manufacturing

MAIN PRODUCT Woodworks
POST CODE 999-4604

COMPANY ADDRESS 189-2 Horiuchi Funagata Mogami-

gun Yamagata Japan

REPRESENTATIVE Masami SHINOBU
TEL +81-(0)233-35-2112

FAX

URL <a href="https://one2.jp/">https://one2.jp/</a>

Instagram(ユーザーネーム) <u>one2shinobu</u>

E-commerce Website

MAIN SELLING CHANNELS

SALES PERFORMANCE OF

DOMESTIC AND OVERSEAS EC SALES

AVAILABLE LANGUAGE Japanese

# **♦**EPISODE OF FAUNDATION FOUNDER'S THOUGHT

Through our full process of planning and design to production and sales, we make implements for daily life using wood from Japan (primarily from broadleaf trees originating in Yamagata Prefecture).

We also "cook up" (design) excess materials so they do not go to waste. From large tables to small chopstick rests, each item is handmade with love and care.

# ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

moco is a word coined by combining "mo" and "eco".

We offer products made with only the best Japanese wood and craftsmanship.

The "mo" in moco stands for the Mogami region, mori (forest), Mogami River, mokko (woodworking), and mottainai (a principal of avoiding waste). The logo is designed to represent the Mogami River when viewed from "above", as well as a mountain scene when viewed from the "side". We "cook up" (design) entire trees from leaves to roots for our products so that nothing goes to waste. We use materials without wasting them to create everything from large dining tables to chopstick rests.





Japanese Wooden Building Blocks: PRODUCT NAME

"ekubo"

**GENERIC NAME Building block** 

**MATERIALS** Beechwood (bag: plain, pink, or blue)

PERSON IN CHARGE Masami SHINOBU

PRODUCTION AREA Funagata Yamagata Japan SIZE W 25.5 cm / 10cm / H 2.5cm

WEIGHT 204g

DOMESTIC RETAIL PRICE JPY3,900 (tax included)

"ekubo" were named with the idea of the smile on a child's face. Beechwood from fallen trees unable to endure the harsh winters of Yamagata are processed and given new life when they are made into "ekubo" building blocks. Each product is carefully handmade and can be taken with you in your bag for your child to play with anywhere. Enjoy for generations, from parent to child and grandchild. This 14piece set of building blocks has a design based on cherry salmon, the fish of Yamagata Prefecture, and when playing you can build robots, houses, rockets, and other creations.



Japanese Wood Plate PRODUCT NAME (rectangular wooden plate)

**GENERIC NAME** Wood Plate

Mountain cherry, walnut, beechwood, MATERIALS

chestnut, and maple PERSON IN CHARGE Masami SHINOBU

Funagata Yamagata Japan PRODUCTION AREA W 9cm / D 23cm / H 1cm SI7F

103 - 130g WEIGHT

JPY1,950 (tax included) DOMESTIC RETAIL PRICE

This Japanese wooden plate (rectangular wooden plate, or KIZARA) is not only functional, but also transforms your dining table into a fun space. Two plates together can be used as a platter, or place two plates separately to make a uniquely shaped plate. The 45 degree chamfer on the bottom side makes it easy to hold with one hand. This simple design makes the plate seem to float. As shown in the photo, it pairs well with both Western and Japanese styles, such as coffee with sweets, or Japanese tea and sweet bean jelly, or karinto. It is also useful for serving rice balls (Japanese style) or sandwiches (Western style). You can also use it to enjoy cheese or prosciutto. Serve supermarket sushi on this plate to transform it into high quality sushi.



**BRAND NAME** moco

Japanese Wood Chopsticks Set PRODUCT NAME

Chopsticks Set **GENERIC NAME** 

Mountain cherry, pagoda tree, **MATERIALS** 

chestnut, maple, zelkova

PERSON IN CHARGE Masami SHINOBU Funagata Yamagata Japan PRODUCTION AREA

(L)W 23cm (S)W20cm / T 0.85cm SIZE

WEIGHT

DOMESTIC RETAIL PRICE (L) JPY1,890 (S) JPY1,620 (tax included)

These Japanese wood chopsticks sets come in large (23 cm) and small (20 cm) sizes, and are finished with perilla oil. A pair of chopsticks comes in a set with a chopsticks rest. The type of wood is laseretched into the chopsticks rest.



BRAND NAME moco

PRODUCT NAME

Japanese Wood "Chopsticks Making

Kit"

GENERIC NAME Chopsticks Making Kit

**MATERIALS** 

PERSON IN CHARGE Masami SHINOBU

PRODUCTION AREA Funagata Yamagata Japan

SIZE W 23(20)cm /T 0.85cm / H 0.85cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,000 (tax included)

This chopsticks making kit features real Japanese wood.

The kit comes with chopsticks, a chopsticks rest, sandpaper, cotton, a pair of gloves, and instructions. Using a small knife, carve off bits of wood little by little like carving a pencil, to create your own unique pair of chopsticks.

Note: Please prepare your own knife and some olive oil.



BRAND NAME moco

PRODUCT NAME Japanese Wood Flower Vase KAKI

GENERIC NAME Flower Vase

Mountain cherry, walnut, chestnut,

beechwood, maple, pagoda tree

PERSON IN CHARGE Masami SHINOBU

PRODUCTION AREA Funagata Yamagata Japan
SIZE W 3.7cm / D 3.7cm / H 12cm

WEIGHT 74 - 87g

DOMESTIC RETAIL PRICE JPY2,480 (tax included)

This product can be used in three ways: hung on the wall, placed vertically, or placed horizontally. The set includes the main unit plus a test tube and a pin. Anyone can easily push the pin into the wall and put it into the small hole on the back of the main unit to install. Enjoy decorating your space with a seasonal touch using plants and flowers of the season.



**BRAND NAME** 

moco

Japanese Wood Chopsticks Rest

(set of five, mixed)

GENERIC NAME Chopsticks Rest

MATERIALS mountain cherry, beechwood, and

chestnut etc.

PERSON IN CHARGE Masami SHINOBU

PRODUCTION AREA Funagata Yamagata Japan
SIZE W 4.25cm / D 0.85cm / H 5cm

WEIGHT

DOMESTIC RETAIL PRICE JPY1,100 (tax included)



This is a set of five chopsticks rests, each made from a different type of wood, which are simply designed and fit cutely in the palm of your hand like a piece of caramel. The type of wood is engraved in small English letters on the surface. Comes with five random types such as mountain cherry, beechwood, and chestnut.





**BUSINESS NUMBER** 

COMPANY NAME(JAPANESE) 加藤木工
COMPANY NAME katomokko
YEAR OF ESTABLISHMENT 1947

TYPE OF INDUSTRY Woodworking

MAIN PRODUCT Sakata Funadansu, Wood crafts

POST CODE 998-0027

COMPANY ADDRESS 7-47 Kitaima-machi Sakata

Yamagata Japan

REPRESENTATIVE Osamu Kato

TEL +81-90-5671-5410
FAX +81-234-22-2242

URL <a href="http://katomokko.com">http://katomokko.com</a>

Instagram <u>kato mokko</u>
Facebook <u>katomokko</u>

E-commerce Website <a href="https://base.katomokko.com/">https://base.katomokko.com/</a>

MAIN SELLING CHANNELS

Domestic consignment sales,
Domestic EC site

SALES PERFORMANCE OF DOMESTIC AND OVERSEAS EC SALES

Yahoo shopping

AVAILABLE LANGUAGE Japanese, English

## **EPISODE OF FAUNDATION FOUNDER'S THOUGHT**

Kato Mokko is a fourth-generation family-run woodworking business specializing in sashimono--joinery for assembling wood without metal nails or screws--for making Sakata funa-dansu (ship chests), a traditional craft item of Sakata City, Yamagata Prefecture. Sakata funa-dansu chests of drawers were widely used between the mid-18th and late 19th centuries aboard Kitamaebune merchant ships mostly serving ports on the west coast of Japan. As one of the country's three major producers of funa-dansu along with Mikuni (Fukui Prefecture) and Ogi (Sado, Niigata Prefecture), Sakata attracted great numbers of skilled artisans. Demand for Sakata funa-dansu declined with the demise of the Kitamaebune shipping route, however, and today, with most homes furnished in Westernstyles, demand for Sakata funa-dansu as a utilitarian piece of furniture is all but gone, although it is admired for its workmanship and decorative value. With the loss of demand, Sakata lost its funa-dansu makers, leaving Kato Mokko as its only surviving maker continuously engaged in funa-dansu production.

### ❖ CRAFTMAN'S THOUGHT, COMMITMENT RELATIONSHIP WITH THE COMMUNITY

Alongside preserving and continuing traditional production techniques so that Sakata funa-dansu can be enjoyed by generations to come, Kato Mokko is focusing much effort on developing products incorporating technical innovations complementary to today's lifestyles. A Sakata funa-dansu typically has a substantial, hardwearing exterior of zelkova, iron hardware, and lacquer coating. In contrast, its interior drawers are made of paulownia for superior airtightness--funa-dansu could be recovered from sunken ships because of their buoyancy, according to anecdotes. For exterior wood, we use zelkova harvested in Shonai, Yamagata Prefecture, thereby contributing to sustainability of the local forest industry. We also encourage local manufacturing by studying traditional iron hardware engraving and lacquerwork techniques that have lost practitioners and supporting younger people to acquire such skills.





BRAND NAME Katomokko

PRODUCT NAME Sakata Funadansu [Kakesuzuri]

GENERIC NAME Funadansu(ship chest)
MATERIALS Zelkova, iron, lacquer

PERSON IN CHARGE Katomokko

PRODUCTION AREA Sakata Yamagata Japan SIZE W33 x D41 x H36 cm

WEIGHT 15kg

DOMESTIC RETAIL PRICE JPY1,000,000 (excluding tax)

Sakata City in Yamagata Prefecture maintains the tradition of crafting this type of chest of drawers, which was widely used aboard merchant vessels serving ports on Japan's west coast between the mid-18th and late 19th centuries. This chest boasts a hardwearing exterior of zelkova, iron hardware, and lacquer coating, while the interior drawers are made of paulownia for superior airtightness--a feature popularly believed to have made these chests buoyant enough to be retrievable from sunken ships.

BRAND NAME Katomokko

PRODUCT NAME Nekokeshi (shiro-kuro)
GENERIC NAME Creative Kokeshi
MATERIALS Japanese cypress
PERSON IN CHARGE Katomokko

PRODUCTION AREA Sakata Yamagata Japan SIZE W4 x D4 x H8 cm

WEIGHT 30g

DOMESTIC RETAIL PRICE JPY2,500 (excluding tax)

Hand-carved, hand-painted wooden kokeshi doll. Natural wood grains make each adorable palm-sized cat unique. The surface is left unsealed so that the texture of hinoki cypress can be appreciated. The use of water-based pigments makes this product eco-friendly.